



15th Conference & Exhibition
 10-12 May 2010
 Berlin, Germany



Courtesy of T Osborne

“Excellent programme with a good mix of senior military, defence contractors and government scientists speaking. Well organised and professional.”
 Major Richard John Craig, UK Army

Registered visitors attend the exhibition for **FREE**

Exhibiting at Electronic Warfare 2010

Covering land, air and maritime EW

In collaboration with:



Partners:



NORTHROP GRUMMAN



Seminar Partners:



Official Media:



Media Partners:



For all event updates visit www.shephard.co.uk/events

THE global electronic warfare conference and exhibition

Two-day conference & exhibition

Electronic Warfare is held in collaboration with the Association of Old Crows, and is strongly supported by European and international industry.

Covering all operational environments and capability development

Key conference topics for 2010;

- NATO and international EW
- Future EW and the EM operational environment
- EW and cyber

The Electronic Warfare 2010 programme has been organised by Wing Commander John Clifford OBE BSc MSc MBCS CEng CIPF RAF (Ret'd)

40
countries

Past Electronic Warfare events have attracted

450
attendees

45
exhibitors

Past partners include:



NORTHROP GRUMMAN



ITT

THALES

BAE SYSTEMS

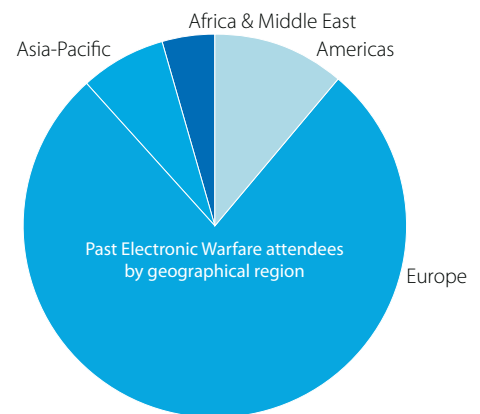


Past events attracted the following:

Account Manager	Electronics Engineer	Land EW Manager
Acquisition Officer	Engineering Manager	Major Projects Manager
AD Capability	EO Research	Managing Director
Aerospace Analyst	Equipment Capability Protection - Air	Managing Director for Defence and Specialized
Application Engineer	Evaluation Director, Communication and EW	Microwave Business Manager
Assistant Director, R&D	Events and Project Manager	Microwave Product Engineer
C4ISTAR Account Manager	EVP, Battlespace Protection and Awareness	Migration Analyst
C4ISTAR Spectrum Lead	EW Operation Officer	President
Capability Director, EW	EW Tactical Development Officer	Principal Systems Engineer
Capability Manager, Strategic Systems	EW Technical Director	Project Director
Capability Manager, Logistic Support	Head, Electronic Support Systems	Senior Combat Systems Engineer
Chief Engineer, EW	Head of Acquisition	Senior Military Adviser
Chief Executive Officer	Head of Business Development	Senior Research Engineer
Chief Research Scientist	Head of Defence EW	Senior Research Scientist
Chief Systems Engineer	Head of ELINT and RF EW Systems	Strategic Marketing Director
Chief Technologist, Survivability	Head of EW Branch	Systems Engineer
Chief Technology Officer	Head of EW Instruction	Technical Director
Chief, Electronic Warfare Transformation	Head of EW Maintenance	Test Engineer
CIS Adviser	Head of Export EWOS	Trials Officer
Command EW Officer	Head of Mission Systems	Vice President, Advanced Development
Commercial Director	Head of Sales and Marketing	Vice President, Business Development
Commodity Manager - OPSM3	Head of Technical Analysis Cell	Vice President of Sales
Consultant	Head of UAV Division	Vice President, Strategic Planning
Customer Support Manager	Head of UK Sales	Vice President, Business Development
Defence Attaché	Head Technical Support Branch	Vice President, Technology Department
Defence Spectrum Manager	ISR Capability Manager	VP Bus Dev, Battlespace Protection and Awareness
ECM Product Manager	Jammer Engineer	VP EW Marketing and Sales Land, Naval and Rotary-Wing

Who will attend?

- International EW Leaders
- Front-line Forces
- Operational Commanders
- Operators and Planners
- Ministry of Defence Staffs
- Intelligence and Communication Branches
- Programme Managers
- Acquisition Personnel
- Logisticians
- Engineering Staff
- Global Industrial Leaders
- Over 30 Nationalities



Exhibitors package

The event offers its valued exhibitors a number of benefits that will provide both your company and your exhibitions team with the quality customer service they deserve.

Exhibition booth package includes:

- Shell scheme (3m x 2m)
- Fascia ID sign
- One electrical socket and two spotlights
- Technical advice and support
- Two complimentary delegate places
- Discounted rate for additional delegates



Booth size 3m x 2m - €3,497

Booth size 6m x 2m - €6,819

Who will exhibit?

Systems integrators, EW systems manufacturers, EW components suppliers, SIGINT system manufacturers, RF and IR engineering services providers, EW training companies, database consultants, EW test equipment suppliers, RF and IR countermeasures manufacturers, IED countermeasures manufacturers, suppliers of logistics support, research organisations.

Past exhibitors include:

AAI Corporation	Meggitt Avionics
Abacus EW Consultancy Ltd	Microwave Marketing Ltd
Amplifier Technology Ltd	Networking Point
Annapolis Micro Systems AB	Northrop Grumman Corporation
Association of Old Crows	Plextek Ltd
Chemring Group	Poynting Antennas
Cobham	Rohde & Schwarz UK Ltd
e2v	Roke Manor Research
EADS	RUAG Aerospace
ELDES srl	Saab
Empower RF Systems Inc	SELEX Galileo
Enterprise Control Systems	Southwest Research Institute
EONIC	Synectics Surveillance Technology
EW Simulation Technology	Systematic
ITT	SystemWare Europe Ltd
KOR Electronics	Tactical Technologies Inc (TTI)
L-3 TRL Technology	Teledyne Defence Ltd
Logica	Terma A/S
LS Telecom AG	Times Microwave Systems UK
MASS Consultants Ltd	Ultra Electronics Telemus
Maxtek Components Corp	Wallop Defence Systems
MC Countermeasures Inc	Westek Technology Ltd

See the **updated exhibitor list** and **floorplan** for Electronic Warfare 2010 - visit www.shephard.co.uk/events

Associate your brand with the leading European electronic warfare event

Partnership Opportunities

- VIP Dinner SPONSORED BY  SELEX GALILEO
- Speakers' Dinner SPONSORED BY  elt
- Official Drinks Reception SPONSORED BY  ITT
- Registration and Refreshments on Arrival on Day 1
- Pre-conference Workshop SPONSORED BY  mass  AAI
- Delegate Lanyards SPONSORED BY  NORTHROP GRUMMAN
- Delegate Folders SPONSORED BY  EADS
- Delegate Bags SPONSORED BY  EADS
- Lunch Breaks Day 1 and 2
- Refreshment Breaks Day 1 and 2
- Event Internet Area
- Event Guides SPONSORED BY  LOCKHEED MARTIN
- Half-page Advert in Event Guide
- Event CD ROM SPONSORED BY  Rockwell Collins



Maximise brand exposure

Event Location - Why Germany?

A vibrant domestic EW industry market

A key NATO nation, home to US Army Europe and the EW NATO school.

Heart of Europe, with excellent air, road and rail links

We expect large delegations from all European countries.

Visitors can attend the UV Europe exhibition on a complimentary basis.



To discuss exhibition and partnership opportunities contact Mark Dennington on +44 (0)1753 727008 or md@shephard.co.uk

Electronic Warfare 2010

 11 – 12 May
 Estrel Convention Center
 Berlin, Germany

EXHIBITION BOOKING FORM

Company: _____	Email Address: _____
Full Address: _____	
Country: _____	Post/Zip Code: _____
Telephone: _____	Fax: _____
Contact: _____	Position: _____
Business Development Contact: _____	Email Address: _____

 We wish to participate at Electronic Warfare 2010 and agree to the terms and conditions.

Please indicate your requirements:

- 3m x 2m booth @ £2690*
- 6m x 2m booth @ £5240*
- 9m x 2m booth @ £7930*
- Raw Space (minimum of 24m² upwards) ____m² @ £425* per m²

* Please note that rates do not include local tax

Booth No: 1st choice _____ 2nd choice _____

Shell scheme exhibition booth package includes:

 Shell scheme – Velcro compatible hard wall shell
 Fascia ID sign, two spotlights and one electrical socket (per 6m²)

Stand Size	Complimentary Delegate Places (access to conference)	Complimentary Stand Manner Places (no access to conference – additional stand manner places charged at £60 per person per day)
3m x 2m	2	-
6m x 2m	2	2
9m x 2m	2	4

Payment: Please invoice us Please find below our payment details

Signature: _____ **Position:** _____

Print Name: _____ **Date:** _____

Method of Payment:

- Cheque enclosed payable to Shephard Conferences & Exhibitions Ltd for _____
 - Bank Transfer to: Shephard Conferences & Exhibitions Ltd, National Westminster Bank plc
63 High Street, Burnham, SL1 7JX. Account No: 47820160 Sort Code 60-04-53
 - Please debit my: American Express Visa MasterCard
- NB: There is a 2.5% surcharge for exhibition/sponsors credit card payments**
Card No: _____

Signature: _____ **Expiry Date:** ____ / ____

Address of Cardholder if different from above: _____

 Post, email or fax this form to Mark Dennington
 The Shephard Group, 268 Bath Road, Slough, Berkshire, SL1 4DX
 Tel: +44 (0)1753 727 008 Fax: +44 (0)1753 727 002 E-mail: md@shephard.co.uk
Registered visitors attend the exhibition for FREE

TERMS & CONDITIONS FOR SHEPHARD CONFERENCES & EXHIBITIONS

ORGANISERS. In these General Conditions of Exhibition the term "The Organisers" refers to Shephard Conferences & Exhibitions Ltd.

TERMS OF PAYMENT. You will be invoiced on receipt of booking; payment must be made by the terms stated at the bottom of your invoice. **SPACE ALLOCATION.** Exhibition and outdoor display space will be allocated by the organisers to meet considerations of the exhibition and outdoor display layout and any height restrictions. Where possible, but without any obligation on their part, the organisers will endeavour to allocate space and positioning in accordance with early bookings and priority of application. The organisers reserve the right to relocate you from your allocated position should circumstance deem it necessary.

PROHIBITION ON ASSIGNMENT. No part of any space allotted to any exhibitor may be transferred, assigned, sub-let or shared with any other exhibitor or with any other person or corporation without the prior agreement of the organisers.

STANDS AND EXHIBITS

-Exhibitors are required to maintain and staff their stands and exhibits including those presenting their equipment within the exhibition and outdoor display areas, throughout the entire period of the exhibition in accordance with the times published by the organisers.

- Plans for 'raw space' must receive approval from the organisers.

- Drawings to scale must show the ground plan and elevation of the stand and fittings, state materials and colours to be used, describe moving exhibits, projectors and displays and detail measurements, weights and point loadings of all exhibits.

- The organisers reserve the right to order alteration or removal of any stand that does not conform to the exhibition regulations, the cost to be made by the exhibitor.

- Back projectors must be sited so as not to cause inconvenience to other exhibitors or visitors. The organiser reserves the right to remove loudspeakers or other installations that may cause discomfort. Exhibitors must confine exhibits to the area rented by them. Exhibitors must make sure that no exhibit is removed from its agreed position during the period of the exhibition.

- Stands must be set up and broken down in the allocated times given.

- The organisers reserve the right to refuse exhibits which are likely to be dangerous or cause damage, or are in any other way unsuitable and exhibits not produced by the actual exhibitor or an associate company or not as specified in the application for the space. - Repairs or alterations by removal or addition of materials may be carried out only when the exhibition is closed to the event attendees with agreement of the organisers.

REGULATIONS. Exhibition Regulations will be promulgated by the organisers and all exhibitors and their servants, agents and contractors shall be subject to such regulations and bound by them. The organisers may vary such Exhibition Regulations at any time and such amendments will be binding on exhibitors and their servants, agents and contractors. To the extent of any inconsistency between such Exhibition Regulations and these General Conditions of Exhibition, the provisions of these General Conditions shall prevail. **CONTROL.** The control of all aspects of the exhibition is vested in the organisers. The decisions of the organisers and their duly authorised officials shall be binding on all exhibitors, participants and contractors. The organisers shall in their absolute discretion have the right without appeal to resolve any dispute in relation to the exhibition arising from any cause not the subject of an express provision of such Exhibition Regulations or these General Conditions of Exhibition.

LIABILITIES AND INDEMNITIES. Exhibitors and their employees, servants, contractors and/or agents participate in the exhibition at their own risk. Neither the organisers nor any of their members, servants, agents or officials will accept liability for loss of, or damage to any exhibits, or other equipment at any time. (It is recommended that exhibitors insure their exhibits, or other equipment against such loss or damage, including risk of theft, flood and tempest). Neither the organisers or their members, servants, agents, or officials will accept any liability or be under any liability to exhibitors or their employees, servants, contractors and/or agents in respect of any direct or indirect damage, loss or injury to person or property arising out of or in any way connected with the exhibition, outdoor displays, customer demonstration or any other aspect of the exhibition. Each exhibitor will release and indemnify the organisers and their members, servants, agents and officials from and against all claims of whatsoever nature which may be made against the organisers, or their members, servants, agents and officials arising out of, or in any way connected with, such exhibitors' participation in the exhibition.

INSURANCE Exhibitors must take out insurance policies to cover themselves against liabilities stated in these rules and regulations. They must also hold a general policy to cover possible legal liability for negligence. The organisers may demand to inspect these insurance policies. The organisers or their agents reserve the right to exercise a general lien over any property of the exhibitor on the exhibition premises in respect of all moneys of whatsoever nature (including claims for damage) which may at any time be due or payable by the exhibitor to the organisers/contractors in connection with the exhibition.

SAFETY In the event of an 'Act of Terrorism' taking place, we the exhibitors cannot be held responsible for any loss of life or goods while the exhibition is setting up, breaking down and during the exhibition. We will, however, do everything in our power to apprehend this situation happening.

DAMAGE Each exhibitor shall be fully liable for any loss or damage caused by any act or omission of the exhibitor, his servants or agents, and will pay the costs of making good any damage caused to the premises by margin board, floor coverings, etc., or by paint or any other substance.

OBSERVANCE OF RULES Every exhibitor and every person employed directly or indirectly by him shall be bound by and must observe these rules and regulations in all respects. The exhibitor must bring them to the attention of all his agents and contractors.

POSTPONEMENT. In the event of postponement of the exhibition for any reason whatsoever, the organisers shall not be under any liability whatsoever in respect of any expenditure, loss or liability incurred by exhibitors, but shall refund all sums paid by exhibitors on account of their participation in the exhibition unless the exhibitor agrees to such sums being held on account of their participation in the exhibition on the occasion to which it is postponed.

CANCELLATION OF EXHIBITION BY THE ORGANISER. In the event of cancellation of the exhibition or any part thereof for any reason whatsoever, the organisers shall not be under any liability whatsoever for any expenditure, loss or liability incurred by exhibitors, but shall refund all sponsorship and exhibition fees paid by exhibitors on account of their participation.

The organisers reserve the right to cancel an exhibitors participation in the exhibition at any stage during the installation period or during the exhibition itself if, in their reasonable opinion, the exhibitors may endanger public order, safety or security of the exhibition, its exhibitors its visitors, or may breach the rules and regulations, or may act in a way which may be disruptive, offensive, undesirable, harmful or obscene to any aspect of the event. Should this be the case the organisers reserve the right to clear all or part at the exhibitor's expense. Any payment made in respect of space will be forfeited. The organisers will not be liable for any loss of any kind suffered by the exhibitor or his agents as a result of such cancellation.

EXHIBITOR CANCELLATION. Cancellation of your booking will incur a charge of 50% of the total cost of your booth up to one month prior to the event. Cancellation from one calendar month prior to the event will result in the full amount being forfeited and the organisers shall have the absolute right to claim any balance of rental charges for which the exhibitor has become liable for. A £300 / \$500 admin fee will be charged to the exhibitor. Request for cancellation must be IN WRITING and liquidated damages will be determined as follows:

APPLICABLE LAW. The interpretation, construction, performance and adjudication of all legal relationships between the exhibitor and the organisers shall be subject in all respects to the laws applicable in the United Kingdom. All exhibitors submit themselves exclusively to the jurisdiction of the Courts of the UK. Any dispute shall be subject in all respects to the laws applicable in the UK, and shall be solely subject to adjudication by the Courts of the UK.

INTERPRETATION. In these General Conditions of Exhibition:-

a. Words importing the singular number or plural number shall include the plural number and singular number respectively and words importing any gender shall include each other gender.

b. Where any exhibitor consists of more than one person or corporation the liability of such persons or corporation shall be joint and several.