



MILITARY LOGISTICS INDIA

Kothari Auditorium, DRDO HQ | 19-20 September 2012

New Delhi, India

Key Speakers include:

Brigadier Gurmeet Kanwal, Director, Centre for Land Warfare Studies
Major General K B Kapoor, VSM, Director Centre for Joint Warfare Studies
Major General YS Rawat, SM, Additional Director General Operational Logistics, Indian Army
Lieutenant General A C Soneja, AVSM, VSM, Director General Operational Logistics, Army HQ
Lieutenant General IJ Singh, AVSM, VSM, Director General Electronics & Mechanical Engineering, Army HQ
Lieutenant General Pradeep Bhalla, AVSM, ADC, Director General Ordnance Services, Army HQ
Lieutenant General Rajinder Singh, UYSM, Master General Ordnance, Indian Army
Lieutenant General S Ravi Shankar, VSM, Director General Border Roads, Ministry of Defence
Lieutenant General Vinay Sharma, PVSM, AVSM, Former Master General Ordnance, Army HQ
Air Commodore Jasjit Singh, AVSM, VrC, VM, Director, Centre for Air Power Studies
Air Marshal Bharat Kumar, PVSM, AVSM, former C-in-C Southern Command, Indian Air Force
Air Marshal J Chandra, AVS, VSM, Air Officer Commanding-in-Chief Maintenance Command, Indian Air Force
Air Marshal PV Athawale, AOC-in-C, Maintenance Command, IAF
Air Marshal R K Vashisht, AVSM, Air Officer in-Charge Maintenance, Indian Air Force
Vice Admiral Anup Singh, Flag Officer Commanding-in-Chief Eastern Naval Command
Vice Admiral Ganesh Mahadevan, AVSM, VSM, Chief of Material, Indian Navy
Vice Admiral Pradeep Kaushiva, UYSM, VSM, Director National Maritime Foundation
Vice Admiral V S Batra, VSM, Commandant College of Defence Management

EVENT BROCHURE

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Indian Air Force

“The approach is three-pronged – preserve, upgrade and acquire. All fleets, including transport and helicopters, with residual life, are being upgraded to contemporary standards; so also is operational and maintenance infrastructure and logistic tools. ‘Maintainability’, which includes logistical issues, is crucial. IAF is proactive on this, and has energised interaction with vendors and entered into ‘long-term spares and repair contracts’. We have also put our materials management and equipment accounting online.” Air Chief Marshal Fali Major, Ret’d, former IAF Chief



Indian Logistics

In the long term, there is a need to integrate the logistic resources of the three services and utilise the existing national infrastructure more profitably to economise on overall effort. An efficient logistic structure contributes greatly towards meeting the requirements of the field force. This is particularly relevant in the context of the Indian Army, which is deployed over a vast geographical spread in varied terrain and climatic conditions. With advancements in C4I2SR capabilities, along with automation providing total asset visibility of the logistic support system, it will be possible to introduce a major transformation catering to user requirements.

Indian Army Doctrine

About the Organisers



IDYB Group

idyb.com

IDYB Group publishes the *Indian Military Review* monthly magazine and the annual *Indian Defence Yearbook*.

Indian Military Review (IMR) is the number-one monthly defence magazine in India, with pan-India news-stand distribution. It covers national defence, homeland security, neighbourhood, modernisation, defence research, military technology, paramilitary forces and military history. *IMR* is recommended reading for services officers preparing for Staff College entrance and promotion exams.

The *Indian Defence Yearbook* is an annual compendium of all matters concerning defence and security for the whole year, including defence expenditure, new acquisitions, defence research and all important developments. The inaugural issue was released by the President of India in 1997. Fifteen issues have been published since then.



Shephard Media

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Shephard Media has provided intelligence to the aerospace and defence communities since 1981 through a range of leading international conferences and exhibitions, and a world-renowned publishing portfolio, including magazines, industry handbooks and online news services.

Military Logistics International Magazine

As part of the delegate package, each delegate will receive one copy of *Military Logistics International* at the event along with a 12-month free subscription.

Military Logistics Handbook

Each delegate attending the event will also receive a free copy of the *Military Logistics Handbook*.

For advertising opportunities email Mike Wild
on mike.w@shephardmedia.com

Special rates are available for sponsors and exhibitors.

Military Logistics has wide potential in India

Indian Navy

The Indian Navy's concerns about availability of spares have continued unabated and have on several occasions offered major challenges to maintain and keep the naval platforms operational. The need for a cohesive logistics infrastructure and the importance of a robust military logistic supply chain has never been more pronounced than today.

Highlights

Military Logistics India 2012 will address key issues facing the Indian defence logistics community, as well as the role of maintenance, repair and overhaul on operational capability in general and equipment availability and important topics covering engineering support in deployed operations.

From water supply in the field, shelters and special clothing for super high-altitude areas, high-mobility logistics vehicles for transportation of ammunition and fuel for mechanised mobile operations to repair and recovery in the field and recycling of recovered equipment, the whole gamut of logistics for the Indian Army will be covered.

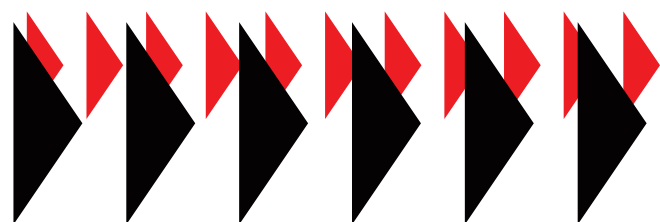
The Indian Air Force is meeting the challenges posed by obsolescence, spare parts supply chain management, a diversified inventory of aircraft and supporting a widely dispersed army. The problems of indigenisation will also be covered. It is also proposed to discuss the issues relating to problems of operating multiple detachments from forward locations.

With a large and complex logistics supply chain, consisting of several segments stretching from far-flung suppliers to combat ships at sea spread around the Indian peninsula, the Indian Navy is always looking at technological developments to improve supply chain management of naval stores, marine equipment and spare parts, fuels and lubricants, clothing and victualling stores.



You will meet and hear from:

- › Ordnance officers of the Indian Army dealing with inventories and ordnance depots' modernisation
- › ASC officers dealing with supplies & transport from the S&T Directorate of the Indian Army
- › Corps of Engineers officers of the Indian Army dealing with engineering support for combat logistics
- › Corps of Electronics & Mechanical Engineers officers of the Indian Army dealing with repair & overhaul of vehicles, plant and equipment
- › Indian Air Force officers from the maintenance branch of Air HQ
- › Indian Air Force officers from HQ Maintenance Command
- › Indian Navy officers from the Chief of Logistics and Chief of Materials Branch
- › Officers from the College of Material Management, Ordnance Corps, Jabalpur
- › Officers from the College of Defence Management, Secunderabad
- › Officers from the Movement Directorate of Army HQ
- › Major General (Admin) from an operational Command HQ
- › Experts from industry dealing with large scale logistics support services and manufacturers of logistics support equipment
- › Logistics solution providers
- › MRO services providers.



Exhibiting at Military Logistics India

Exhibitor Package

Standard package at **£3,000 plus VAT**, includes:

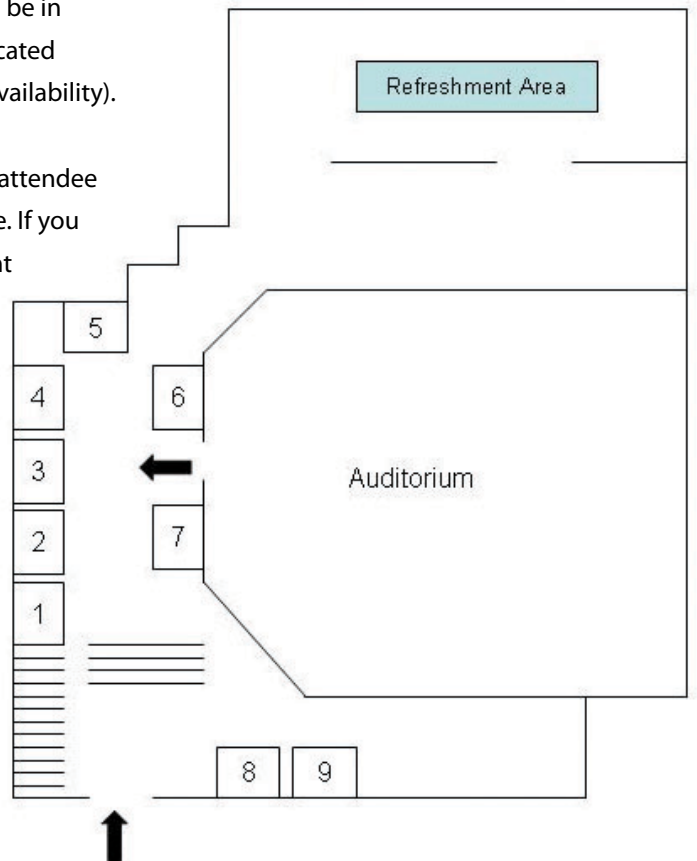
- › 2x3m stand space
- › Logo included on the event website and event guide
- › Additional promotion via event email update including logo in each email blast
- › one advertising position in the email update
- › two stand manner passes

One-to-One Meetings with Attendee's

In order to maximise the business opportunities for all exhibitors and sponsors at Military Logistics India, a formal meeting system will be in operation. All exhibitors and sponsors will have access to a dedicated private meeting room for the duration of the event (subject to availability).

Six weeks prior to the event you will be sent a copy of the latest attendee list including name, organisation, country of origin and rank/title. If you would like to request a meeting with anyone attending the event the following procedure will apply:

- › Select the names of those speakers and delegates you wish to meet with
- › The Shephard Group will contact them directly with an invitation to meet with you
- › Upon receipt of the confirmation, we will then confirm the booking of the desired time and confirm back to both parties



For more information on exhibiting or sponsorship opportunities, contact:
Jeremy Betts on +44 (0)1753 727011 or email jeremy.b@shephardmedia.com

Sponsorship Opportunities

Lead Sponsorship Opportunities

Gala Dinner	£15,000
Speakers' Dinner	£12,500
Conference Room and Delegate Gift Package	£12,500
Official Evening Reception – at the end of Day One	£11,250

A standard lead sponsorship opportunity includes:

- › Official lead sponsorship recognition, including company logo on associated promotional literature, website and targeted email campaigns, plus conference acknowledgements
- › Display space in a prime location
- › Complimentary delegate places for the two-day conference
- › Additional delegate places for your company personnel at a discounted rate
- › Two complimentary stand-manner places for the two-day exhibition.

Sponsorship Opportunities

Registration and Refreshments on Arrival on Day One	£10,000
Delegate Bags	£10,000
Delegate Lanyards	Sold
Pre-Conference Workshop	£8,000
Delegate Folders	£6,000
Lunch Breaks – Day One & Day Two available	£5,000 per day
Refreshment Breaks – Day One & Day Two available	£4,000 per day
Event Badges	£7,500
Event Guides	£7,500
Internet Area	£4,000



A standard sponsorship opportunity includes:

- › Official partnership recognition, including company logo on associated promotional literature, website and targeted email campaigns, plus conference acknowledgements
- › Display space
- › Complimentary delegate places for the two-day conference
- › Additional delegate places for your company personnel at a discounted rate
- › One invitation to VIP dinner (subject to taking place).

